

**SANTA ANA DISTRICT OFFICE
FY 2016 LENDER RANKINGS
AS OF 5/31/16**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
294
\$97,050,800

#2 U.S. BANK, N.A.
155
\$42,646,700

#3 JPMORGAN CHASE BANK, N.A.
81
\$15,609,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	294	\$97,050,800	\$330,105
2	U.S. BANK NATIONAL ASSOCIATION	155	\$42,646,700	\$275,140
3	JPMORGAN CHASE BANK NATL ASSOC	81	\$15,609,800	\$192,714
4	CDC SMALL BUS. FINAN CORP	65	\$52,269,700	\$804,149
5	COMPASS BANK	39	\$6,794,000	\$174,205
6	COMMUNITY BANK	33	\$30,234,500	\$916,197
7	EAST WEST BANK	26	\$14,174,500	\$545,173
8	CELTIC BANK CORPORATION	23	\$5,857,000	\$254,652
9	BUSINESS FINANCE CAPITAL	22	\$13,143,000	\$597,409
10	MORTGAGE CAP. DEVEL CORP	21	\$30,324,000	\$1,444,000
11	PACIFIC W. CERT. DEVEL CORP	21	\$19,625,000	\$934,524
12	COMERICA BANK	19	\$2,263,000	\$119,105
13	HANA SMALL BUS. LENDING INC.	18	\$10,665,000	\$592,500
14	WILSHIRE BANK	18	\$5,362,500	\$297,917
15	CALIFORNIA STATEWIDE CERT. DEV	17	\$16,101,000	\$947,118
16	SEACOAST COMMERCE BANK	17	\$15,992,700	\$940,747
17	CALIFORNIA UNITED BANK	17	\$11,523,000	\$677,824
18	PACIFIC CITY BANK	16	\$18,533,000	\$1,158,313
19	PLAZA BANK	15	\$16,016,200	\$1,067,747
20	SOUTHLAND ECONOMIC DEVEL CORP	14	\$12,458,000	\$889,857
21	FIRST HOME BANK	14	\$3,626,000	\$259,000
22	BANK OF THE WEST	13	\$13,223,000	\$1,017,154
23	BBCN BANK	13	\$12,353,000	\$950,231
24	PACIFIC PREMIER BANK	13	\$7,297,500	\$561,346
25	UNITI BANK	11	\$8,459,000	\$769,000
26	CITIBANK, N.A.	11	\$5,028,000	\$457,091
27	ZIONS FIRST NATIONAL BANK	11	\$1,633,000	\$148,455
28	OPEN BANK	10	\$15,567,700	\$1,556,770
29	LIVE OAK BANKING COMPANY	10	\$11,545,000	\$1,154,500
30	COMMONWEALTH BUSINESS BANK	10	\$6,034,000	\$603,400
31	STEARNS BK NATL ASSOC	10	\$2,615,900	\$261,590
32	US METRO BANK	9	\$10,796,700	\$1,199,633
33	HANMI BANK	9	\$7,132,000	\$792,444
34	GBC INTERNATIONAL BANK	8	\$4,680,500	\$585,063
35	ENTERPRISE FUNDING CORPORATION	8	\$3,306,000	\$413,250
36	KINECTA FCU	8	\$2,447,700	\$305,963
37	PACIFIC ENTERPRISE BANK	7	\$9,103,000	\$1,300,429
38	MUFG UNION BANK NATL ASSOC	7	\$4,522,800	\$646,114
39	CAPITAL BANK	7	\$4,365,300	\$623,614
40	RABOBANK, NATIONAL ASSOCIATION	7	\$2,107,800	\$301,114
41	MANUFACTURERS BANK	7	\$1,839,000	\$262,714

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	COMMERCIAL BANK OF CALIFORNIA	6	\$7,816,200	\$1,302,700
43	AMPAC TRI-STATE CDC, INC.	6	\$6,074,000	\$1,012,333
44	FIRST CHOICE BANK	6	\$5,806,700	\$967,783
45	COMMUNITY VALLEY BANK	6	\$4,056,000	\$676,000
46	NEWTEK SMALL BUS. FINANCE INC.	6	\$1,190,000	\$198,333
47	COMMERCEWEST BANK	6	\$850,000	\$141,667
48	HOMESTREET BANK	5	\$7,821,400	\$1,564,280
49	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,598,000	\$719,600
50	CITY NATIONAL BANK	5	\$1,045,000	\$209,000
51	RIDGESTONE BANK	4	\$3,871,000	\$967,750
52	BANK OF AMERICA NATL ASSOC	4	\$3,278,800	\$819,700
53	BANNER BANK	4	\$1,601,000	\$400,250
54	ROYAL BUSINESS BANK	3	\$5,086,000	\$1,695,333
55	PREMIER BUSINESS BANK	3	\$4,320,000	\$1,440,000
56	CTBC BANK CORP. (USA).	3	\$3,250,000	\$1,083,333
57	ADVANTAGE CERT. DEVEL CORP	3	\$1,275,000	\$425,000
58	UMPQUA BANK	3	\$878,000	\$292,667
59	SO CAL CDC	2	\$10,334,000	\$5,167,000
60	CATHAY BANK	2	\$4,547,000	\$2,273,500
61	CAPITAL ACCESS GROUP, INC.	2	\$2,197,000	\$1,098,500
62	THE BANCORP BANK	2	\$2,183,200	\$1,091,600
63	HOME BANK OF CALIFORNIA	2	\$2,120,000	\$1,060,000
64	PACIFIC WESTERN BANK	2	\$1,958,000	\$979,000
65	FIRST GENERAL BANK	2	\$1,607,600	\$803,800
66	MEADOWS BANK	2	\$1,167,000	\$583,500
67	EVERTRUST BANK	2	\$1,150,000	\$575,000
68	FIRST BANK FINANCIAL CENTRE	2	\$1,081,100	\$540,550
69	SCE FCU	2	\$982,500	\$491,250
70	MISSION VALLEY BANK	2	\$895,800	\$447,900
71	INTERNATL CITY BANK NATL ASSOC	2	\$800,000	\$400,000
72	SPIRIT OF TEXAS BANK, SSB	2	\$681,200	\$340,600
73	KEYPOINT CU	2	\$529,500	\$264,750
74	WOORI AMERICA BANK	2	\$497,000	\$248,500
75	UNITED BUSINESS BANK, F.S.B.	2	\$474,500	\$237,250
76	GOLDEN PACIFIC BANK NATL ASSOC	2	\$425,000	\$212,500
77	BANK RHODE ISLAND	2	\$405,000	\$202,500
78	PACIFIC MERCANTILE BANK	2	\$375,000	\$187,500
79	BANK OF SOUTHERN CALIFORNIA NA	2	\$356,000	\$178,000
80	VALLEY ECONOMIC DEVEL CORP.	2	\$170,000	\$85,000
81	FIRST UTAH BANK	1	\$5,000,000	\$5,000,000
82	FIRST COMMUNITY BANK	1	\$3,739,000	\$3,739,000
83	WALLIS STATE BANK	1	\$3,347,000	\$3,347,000
84	OPUS BANK	1	\$1,980,000	\$1,980,000
85	SOUTH CNTY BANK NATL ASSOC	1	\$1,300,000	\$1,300,000
86	HERITAGE BANK OF COMMERCE	1	\$1,000,000	\$1,000,000
87	FIRST FINANCIAL BANK	1	\$1,000,000	\$1,000,000
88	LCA BANK CORPORATION	1	\$917,000	\$917,000
89	CENTERSTONE SBA LENDING, INC.	1	\$865,000	\$865,000
90	UNITED COMMUNITY BANK	1	\$655,000	\$655,000
91	CALIFORNIA CU	1	\$475,000	\$475,000
92	PARAGON BANK	1	\$428,000	\$428,000
93	HSBC BK USA NATL ASSOC	1	\$350,000	\$350,000
94	TECHNOLOGY CU	1	\$310,000	\$310,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
95	AMER PLUS BANK NATL ASSOC	1	\$300,000	\$300,000
96	MEGA BANK	1	\$300,000	\$300,000
97	AMERICAN BUSINESS BANK	1	\$250,000	\$250,000
98	SAN DIEGO PRIVATE BANK	1	\$176,000	\$176,000
99	PROAMERICA BANK	1	\$150,000	\$150,000
100	CROSSROADS SMALL BUS. SOLUTION	1	\$150,000	\$150,000
101	READYCAP LENDING, LLC	1	\$147,500	\$147,500
102	OBDC SMALL BUSINESS FINANCE	1	\$100,000	\$100,000
103	E-CENTRAL CU	1	\$54,900	\$54,900
	<i>TOTALS:</i>	<i>1,279</i>	<i>\$694,074,200</i>	<i>\$542,669</i>